

EDUCATION

University of Southern California, Marshall School of Business

Los Angeles, CA

Master of Business Administration, Finance

May 2009

- GPA: 3.6 / 4.0, GMAT: 720 / 800, Dean's scholarship
- VP, Marshall Management Consulting Club, Marshall Strategy Club

Stony Brook University

Stony Brook, NY

Master of Science, Biomedical Engineering

May 2004

- GPA: 3.6 / 4.0, GRE: 2230 / 2400, full-tuition scholarship

Mumbai University

Mumbai, India

Bachelor of Science, Biomedical Engineering

May 2002

EXPERIENCE

The Marshall School of Business

Los Angeles, CA

Research Assistant

2008 – 2009

- Researched IFRS conversion, trade restrictions and interviewed leading international business executives and government officials to present, the effect of non-tariff barriers on trade amongst The Asia-Pacific Economic Cooperation (APEC) economies, to The APEC Business Advisory Council (ABAC)
- Analyzed knowledge-sharing and collaboration practices in global corporations to create an efficient global knowledge work process, as a project to launch a new practice for Deloitte

KPMG LLP, Economic and Valuation Services

Mountain View, CA

Summer Associate

Summer 2008

KPMG is one of the big four accounting firms in the US; its EVS practice provides analytical solutions to organizations in strategic business, operational, and tax planning areas.

- Allotted arm's-length price to advertising and marketing intangible assets for transfer pricing purposes for a \$3.5B company, generating business worth \$.25M
- Analyzed comparable company set for assessing profit margins of an int'l distributor for transfer pricing purposes
- Built and reviewed financial models for the valuation of a private company for tax and financial reporting purposes
- Generated flash memory industry assessment to build a business case for transfer of IP to a different tax jurisdiction
- Presented the inapplicability of WACC as the discount rate for valuation of intangible assets to Partners on the west coast
- Awarded bravo award, the 1st time to a summer associate, for exceeding expectations and timely completion of projects

Cornerstone Pharmaceuticals, Inc.

Stony Brook, NY

Associate Scientist

2003 – 2007

Researched therapeutic opportunities and spearheaded data analysis towards FDA filings for clinical trials. Cornerstone is a pharmaceutical firm on the threshold of SEC filing. Promoted 3 times in 4 years.

- Forecasted success probability using hypothesis testing and analyzing historical data. Projected costs by assessing manpower hours, cost of inputs and overheads. Using decision tree analysis and ranking experiments by probability of success and return on investment, streamlined and modeled experiments
- Analyzed, graphed and interpreted data from experiments using ANOVA, post-hoc and regression analysis. Authored reports submitted to the FDA for approval to launch clinical trials with this data, which led to FDA filing in 3 years - 10 years earlier than the industry average
- Designed a high throughput automated graphing and data analysis package in Excel, reduced resources spent by 60%
- Presented scientific data and competitive strategy to angel investors to raise over \$4M in capital for drug development

ADDITIONAL INFORMATION

- Computer: Microsoft Office Suite, Matlab, Sigma Plot, Prism, HTML, CSS, C/C++
- Initiatives: Special Olympics Consulting Team, Junior Achievement, ACG and NSHMBA case competition